

# MEDEQUIPS

ADVANCE MEDICAL TECHNOLOGY

COMPANY PROFILE



# Contents

01	About Us
02	Our History/Our Team
03	Our Vision/Our Mission
04	Why choose us?
05	Events & Achievements
06	Awards & Appreciations
07	Our Installed Base
08	Mega Projects
09	Office Locations
10	Our Services
11	The Professionalism
12	Our Partners
13	Contact Us



# About Us

Medequips specializes in providing customers with state-of-the-art, high-technology equipment used for diagnostic imaging, patient care and radiotherapy. As representatives of top companies from around the world, Medequips caters to the private as well as public sectors, providing medical equipment for hospitals and clinics. We believe in establishing a strong and collaborative relationship with our customers. Our head office is located in Lahore, while we have offices in Islamabad, Karachi, Peshawar, Quetta, Multan, Bahawalpur, Abbottabad, Sukkur, Hyderabad & Gilgit. This is to ensure that our customers get a prompt response and to guarantee effective and efficient after-sales servicing for our machines. Our office spaces are professionally designed and spacious, while our workshops are fully equipped with all required test tools.

## Message From MD



# Welcome to Medequips

Medequips was formed in 1979, under the umbrella of Fazal Din & sons Group of companies and within few years it appears as a strong competitor for the major Radiology players of the country. Medequips caters to the public as well as private sector and providing medical equipment and services to this sector with the slogan of “Serving the medical community”

Medequips historical and future success is grounded in our collective commitment to our core values. These values include customers satisfaction, efficiency, respect, teamwork, accountability, innovation and integrity. We are committed as an organization to the highest ethical standards and compliance with all applicable laws, rules and regulations. Medequips is a dynamic, customer-driven organization. While we are constantly changing and striving to provide innovative solutions to our customers. All of us who represent medequips in any position or capacity must be personally committed to follow the the spirit of our code of business conduct and ethics. All medequips management, including myself, have the additional responsibility of nurturing a culture in which compliance with this code is constant and unwavering. We look forward to a have a pleasant association with you in the coming years. Together we will strive to have a company which is loved by employees and preferred by customers.

*Sincerely,*

*Omer. F. sheikh*

*Managing Director*

# Our History

Medequips was formed in 1979 as a result of the partnership between Fazal Din Group and Canon Medical (formerly Toshiba Medical Systems). Since then, Medequips has grown to become Pakistan's largest supplier of high technology medical equipment.

Medequips started as part of the Fazal Din & Sons group of companies, which consists of four independently managed companies working in the medical field. These include pharmaceutical manufacturing plants, a chain of retail pharmacies, and medical equipment supplies. The group employs over 3500 people and is entirely focused on the medical field. Medequips was created to deal exclusively with sophisticated medical electronic equipment.

# Our Team



Omer Farooq Shiekh

Managing Director



Shehreyar Omer

Director



Aftab Alam

Director Sales



Imran Waheed Butt

Associate Director



Tariq Mehmood

Director Tech.

# Our Vision

Medequips is committed to be a symbol of excellence in our chosen field, focused to provide the best technology at affordable prices, and backed by unmatched after-sales service. We have a pervasive commitment to delivering customer-focused solutions all over the Pakistan.



# Our Mission

Our mission is to be a reliable partner of the healthcare industry in providing quality patient care, with innovative end-to-end hospital solutions. We leverage on our partnership with world renowned Medical Equipment Companies combined with our employee's skills and talents, to contribute to building a healthy nation.



# Why choose us?

## Rich field experiences

We believe everyone deserves access to quality healthcare, and with groundbreaking healthcare technology, we're building bridges to health access even in the most challenging areas. We follow and comply with all required safety and quality standards. Our company is ISO-13485:2016 for medical Equipment Quality Assurance Standard.



## Flexibility & Mobility

With the high level skills of our employees, we implement projects swiftly and smoothly even in the most remote areas of the country.



## Overall capability

With over 350 engineering and 200 sales staff, we have the capability to provide, install, and carry out clinical application training on the most sophisticated medical equipment in the world. We provide after-sales services, spare parts supply, technical support, preventive and corrective maintenance, and clinical application support) to ensure a long working life of the equipment we sell. We believe that the value of our work is to contribute to a better standard of life in our community.



# Events and Achievements

Our staff regularly attends worldwide conferences and trainings to keep abreast of the latest trends and developments in the medical industry.



MRI Award, Canon Medical Systems



Top Performer Award by Konica Minolta



World Radiography Day 2023



Competitive Win Award by Canon Medical Systems



Best Partner APEC by Zoll



# Awards and Appreciations



Merit Award Company  
November 2009



Merit Award Company  
November 2010



Merit Award Company  
November 2012



Merit Award Company (MRI)  
November 2014



Company of the Year  
November 2015



Best Sales Performance  
(Ultrasound) Award  
November 2016



Best Sales Performance (CT)  
Award  
November 2017



Outstanding Performer Award  
December, 2018  
Tokyo, Japan



Excellence Award  
September 2018  
Thailand



Best Sales of the Year  
November 2019



Best Business Award  
Asia Pacific 2021



Best Sales of the Year  
November 2021



# Awards and Appreciations



Top Performer Award  
Vienna, July 2022



Best Sales of the Year(X-rays)  
November, 2022



Distributor of the Year  
June, 2022



Best Outpatient Products Sale  
Award  
June, 2022



Best Perinatal Products Sale  
Award  
June, 2022



Focus categories Award  
June, 2022



Best Sale Award  
June, 2022



Best Performance in Public  
Tenders  
2022



Distributor of the Year  
June, 2023



Competitive Win Award  
Poland



# Our Installed Base

Our installed base is 15,500 units, prorated as follows;

- Over 80 MRI machines
- Over 450 CT scanners
- Over 140 Angiography Machines
- More than 20 Cobalt-60 machines
- More than 5000 X-ray systems
- More than 1500 Colour dopplers
- 04 Cyber knife Robotic Radio-surgery systems
- 02 TomoTherapy precision radiation delivery system
- More than 500 CR and DR systems
- More than 10,000 Ultrasounds
- More than 3000 Defibrillators
- More than 15000 patient monitors
- More than 4500 ICU Beds
- More than 2000 Incubators



# MEGA PROJECTS

## Punjab

### Public Sector

Provision of 171 500mA/125kv X-ray units for provincial Punjab Government as one single order. This was later supplemented by additional order of 23 units of 500mA/150kv Radiography/Fluoroscopy X-ray plants & 44 micro-processor controlled X-ray plants.

### Public Sector

Provision of 1.5 Tesla wide bore MRI system for Jinnah Hospital Lahore.

### Public Sector

Provision of 160-slice CT scan unit, 1.5 Tesla MRI unit, an Angiography system & multiple high end colour dopplers for Sheikh Zaid Hospital Lahore.

### Public Sector

Provision of 07 Angiography systems, 3 Tesla MRI unit, 640 slice CT scan unit, multiple Echocardiograms, ECG systems, defibrillators, monitors, patient beds for PIC, Lahore

### Public Sector

Provision of 800 defibrillators, 150 X-ray units, 150 colour dopplers, 300 incubators, 592 grey scale ultrasounds & 1000 ICU beds for Primary & secondary health Punjab

### Private Sector

Provision of 128 & 160 slice CT scan units, 02 1.5 Tesla MRI units, 10 high end Digital Color Dopplers, and echocardiography systems for Doctors Hospital & medical center, Lahore

### Private Sector

Provision of 02 160-slice CT scanners, 01 32-slice CT scanner, 02 1.5 Tesla MRI systems, 12 high end colour dopplers & multiple mobile X-rays for Shaukat Khanam Memorial Hospital & Cancer research center, Lahore

### Private Sector

Provision of a Cyberknife unit & 01 CT scanner unit, 1.5 Tesla MRI unit, one Angiography system for Ghurki Trust Hospital, Lahore

### Private Sector

Provision of 02 1.5 Tesla MRI units, 04 CT scanners & 10 high end colour doppler units for Chughtai medical centers.

### Private Sector

Provision of 02 CT scan units, 01 1.5 Tesla MRI unit, 10 high end Digital Color Dopplers, and echocardiography systems for National Hospital medical center, Lahore

### Public Sector

Provision of 128 & 640 slice CT scan units, 01 3T MRI unit, 05 Angiography systems, 10 Echocardiography systems for Rawalpindi Institute of Cardiology, Rawalpindi



# MEGA PROJECTS

Provision of 160 slice CT scanner, 1.5 Tesla MRI system, multiple colour dopplers & Echocardiography systems for Recep Tayyip Erdogan Expansion Hospital Trust Muzaffargarh

Public Sector

Provision of 02 CT scan units, 02 Angiography systems, 05 high end colour doppler units & 02 X-rays systems at Bahawalpur Victoria Hospital, Bahawalpur

Public Sector

Provision of 01 160-slice CT scanner, 02 Angiography system & 04 Echocardiography systems for Wazirabad Institute of cardiology , Wazirabad

## Sindh

Public Sector

Provision of 02 Cyberknife units ,02 Tomotherapy units, 05 CT scan units, PET-CT, 02 1.5 Tesla MRI for JPMC, Karachi

Public Sector

Provision of 01 640 slice CT scanner, 1.5T MRI unit, 01 Angiography unit, 40 high end colour dopplers & multiple X-rays for SIUT (Sindh Institute of Urology & Transplantation, Karachi)

Public Sector

Provision of 30 units of Echocardiography systems, 26 Angiography systems for NICVD, Karachi.

Private Sector

Provision of 01 16-slice CT scan unit & 1.5 Tesla MRI & 02 Angiography units for Liaqat National Hospital, Karachi

Private Sector

Provision of 3T MRI unit, 640 slice CT scanner, PET CT unit & multiple high end colour doppler units for The Aga Khan University Hospital, Karachi

Private Sector

Provision of 03 CT scan unit, 02 Angiography systems & 18 high end colour doppler systems for the Indus Hospital & Health network

Private Sector

Provision of 01 CT Scanner unit, 02 Angiography units & 02 high end colour doppler units for OMI, Karachi

Private Sector

Provision of 02 CT scan units, 01 1.5T MRI unit, 02 Angiography unit, 02 high end colour doppler units for NMC, Karachi

Public Sector

Provision of 03 CT-scan unit, 01 MRI unit, 03 Angiography systems, multiple colour doppler units for Civil Hospital, Karachi

Public Sector

Provision of 04 CT scan units, 01 MRI unit & 20 high end colour dopplers for Dr. Ziauddin Hospital, Karachi



# MEGA PROJECTS

## Islamabad

### Private Sector

Provision of 02 CT scan units, 01 MRI unit, 15 high end colour dopplers and Echocardiography machines for Shifa International Hospital, Islamabad

### Private Sector

Provision of 02 CT scan units, 03 Angiography units, 100 monitors, 50 ICU beds & high end colour doppler for Kalsoom International Hospital, Islamabad

Provision of 02 CT scan units, 01 Angiography units, 07 X-ray units, 01 high end fluoroscopy unit for KRL, Islamabad

### Public Sector

Provision of 01 MRI unit, 02 CT scan units, 01 mammography unit & fully loaded PACS for PIMS, Islamabad

## KPK

### Public Sector

Provision of 02 CT scan units, 02 digital X-rays units, multiple high end echocardiography & colour doppler units for Kyber Teaching Hospital, Peshawar

### Public Sector

Provision of 01 MRI unit, 01 CT scan unit, 01 Angiography unit, 01 high end fluoroscopy unit, 02 units of digital X-rays, multiple echocardiography, colour doppler units & monitors for Ayyub Teaching Hospital, Abbottabad

### Public Sector

Provision of 01 MRI unit, 02 CT scan units, 03 Angiography units, 01 high end fluoroscopy unit, multiple high end colour doppler & echocardiography units, 02 mobile DR X-ray units & multiple monitors for Lady Reading Hospital, Peshawar

### Public Sector

Provision of 02 CT scan units, 01 Angiography unit, 01 Fluoroscopy unit, 02 digital X-ray units & multiple echocardiography units for Saidu Teaching Hospital, Swat

### Public Sector

Provision of 01 CT scan unit, 02 Angiography units, 01 high end echocardiography unit, 04 units of X-rays units for Peshawar Institute of Cardiology, Peshawar

## Gilgit

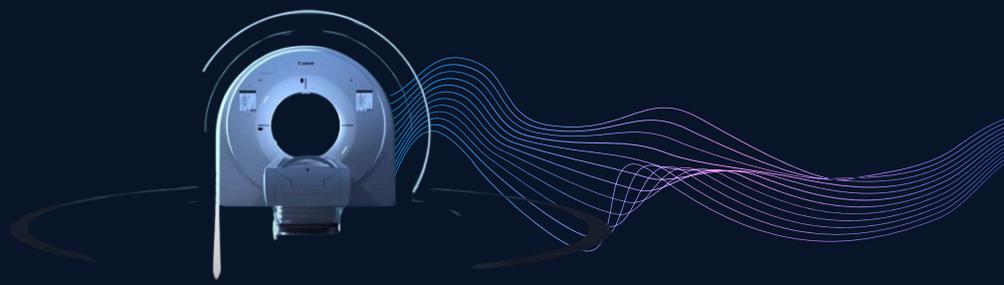
Provision of 02 MRI units, 01 CT scan unit, 02 Angiography units & 10 high end colour doppler units for Gilgit Health Department

## Balochistan

Provision of 2 units of 1.5T MRI, 04 CT scan units, 85 defibrillators, 74 ECG units, 380 beds & 600 infusion & syringe pumps for Covid project in Balochistan

## Others

Provision of CT scanners, MRI units, Angiography systems & multiple high end colour doppler units for 13 Pakistan Atomic Energy Commission (PAEC) Medical Centers dedicated to Oncology and Radiotherapy.



# Office Locations

Medequips has offices all around the country to ensure efficient and time service delivery at customers doorstep.



- Lahore-Head Office
- Islamabad
- Karachi
- Multan
- Bahawalpur
- Kabul
- Quetta
- Sukkur
- Hyderabad
- Abbottabad
- Peshawar



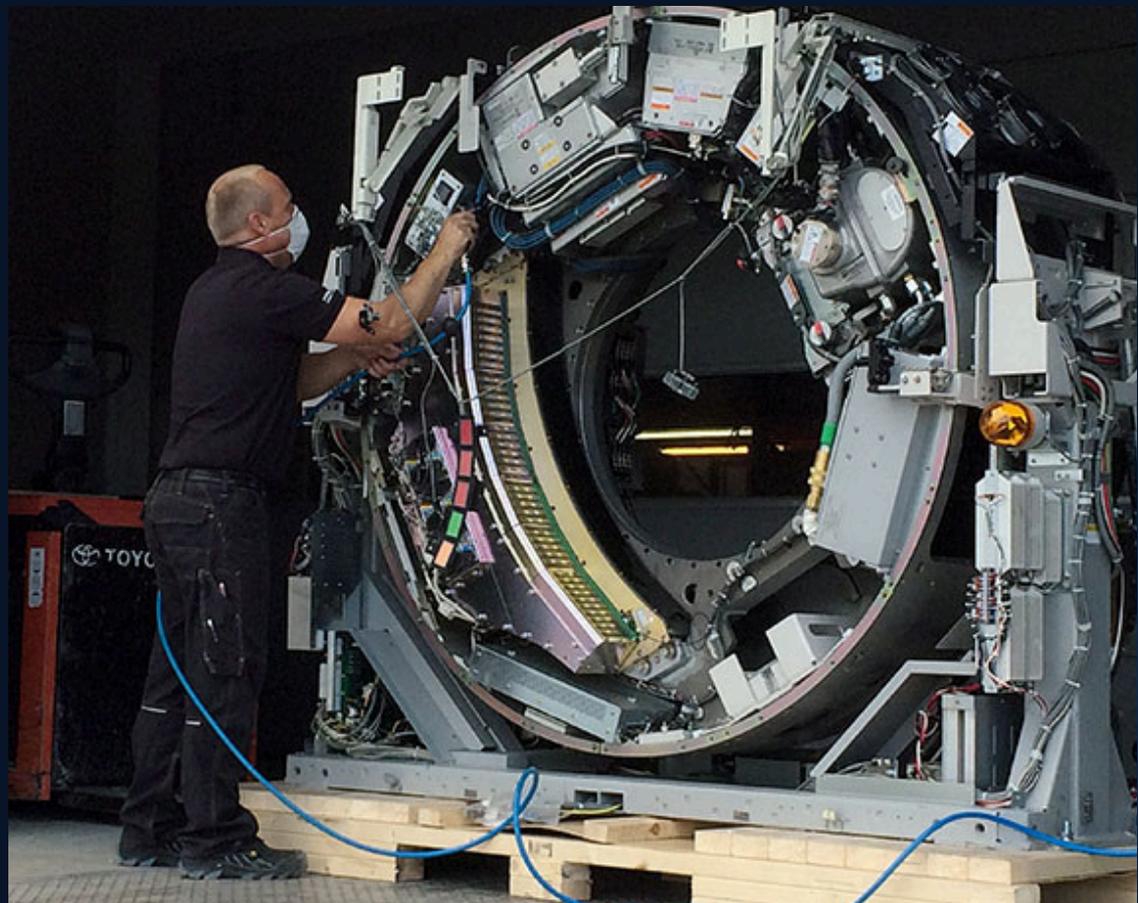
# Our Services

Medequips is recognized across the country for delivering exceptional after-sales service. Our Service Department adheres to stringent quality and safety standards, including ISO-9001-2015, ISO-13485-2016 for Medical Equipment Quality Assurance, and ISO-45001:2018. Our team of engineers, considered our greatest assets, undergoes continuous training to meet the highest international standards. We heavily invest in their development, sending them worldwide for top-notch factory training and refresher courses. To date, 144 of our engineers have received foreign training, covering a spectrum of equipment, from advanced CT scanners, MRI machines, Angiography machines, and Cyberknife to Color Doppler units.

Medequips workshops provide repair services in various domains:

- Repair of MRI, CT scanners, and Angiography equipment.
- Repair of all types of X-ray equipment, CR, and DR systems.
- Repair of all types of ultrasound equipment including Color Dopplers and Echocardiography machines.
- Repair of ICU/CCU telemetry units, cardiac monitors, defibrillators, and resuscitators.
- Repair of infusion pumps, infant incubators, and other neonatal equipment.
- Repair of radiotherapy equipment such as Cobalt 60.
- Repair of Cyberknife robotic radiosurgery.

We committed to delivering quality after-sales service, Medequips believes in the responsibility of ensuring the maximum uptime of installed machines. Our customers are well-informed about Medequips unwavering commitment from the point of sale throughout the equipment's lifespan. Our highly skilled engineers efficiently install machines while adhering to international quality standards and specialize in Turnkey installations, encompassing building construction, interior finishing, installation, and clinical application support.



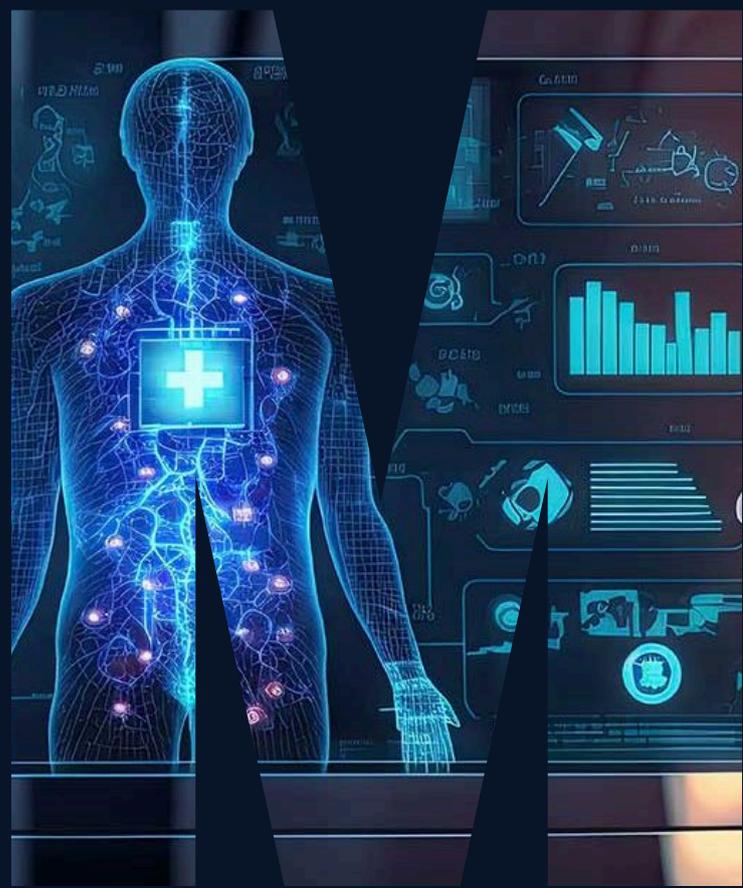
# Our Services

Medequips invests heavily in maintaining a comprehensive local spare parts inventory to achieve optimal uptimes and deliver high-quality stock of service. The parts are professionally managed and stored to ensure both their safety and easy accessibility. Our commitment involves continuous replenishment and updates to the spare parts inventory, which currently comprises over 35,000 parts valued at more than 5 million dollars.

In addition to possessing the highest academic qualifications, undergoing rigorous training, and boasting extensive experience, Medequips ensures that all our engineers are well-equipped with the necessary test tools. These tools undergo annual recalibration to guarantee the provision of professional service.

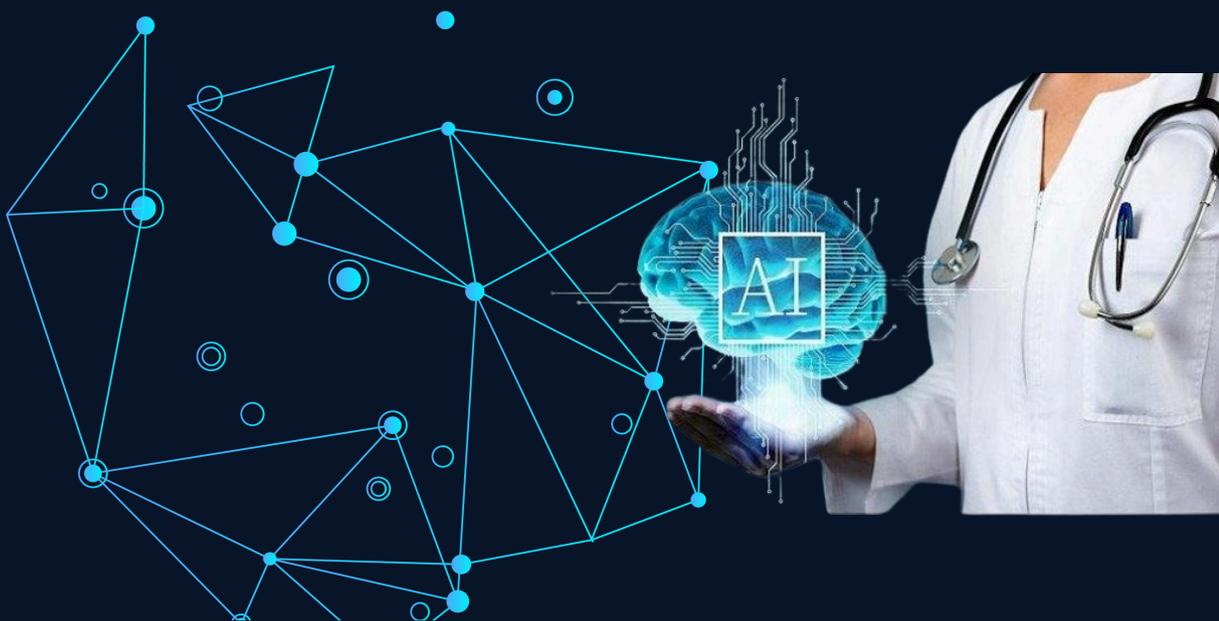
Among the available tools are:

- HP Spectrum Analyzer
- Tesla meter and Ramp-up Power Supply
- Alco mAs meter
- Alco Kv and KVp meter
- Alco mA meters
- Radical radiation monitors
- Densitometer & Dosimeter
- II collimator adjustment kit
- Variety of Oscilloscope
- Extension Boards
- Phase Sequence Meter
- CT Resolution phantom
- MRI Phantom
- Defibrillator tester
- ECG tester
- Ultrasound contrast phantom
- Ultrasound resolution phantom



# Healthcare IT services

Our company specializes in delivering comprehensive Hospital IT services nationwide, with a focus on cutting-edge solutions such as Picture Archiving and Communication system (PACS) and Radiology Information system (RIS). As a trusted provider, we ensure seamless integration of these advanced technologies into healthcare facilities across the country. Our Hospital IT services not only enhance the efficiency of medical imaging and information management but also contribute to improved patient care and streamlined workflows. With a commitment to excellence, we tailor our services to meet the unique needs of each healthcare institution, offering reliable support and innovative solutions to ensure the smooth operation of PACS and RIS systems. Our team of experienced professionals is dedicated to transforming the healthcare landscape by providing state-of-the-art IT solutions that empower medical practitioners and contribute to the overall enhancement of patient outcomes.



# Professionalism

We are a highly professional organization where our employees are trained to the highest standards in product knowledge coupled with personal integrity and best worldwide practices.



**E-mail**

[medequips@medequips.org](mailto:medequips@medequips.org)

**Website**

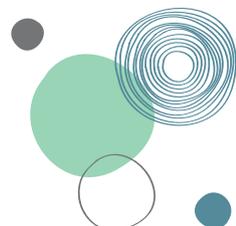
[www.medequips.org](http://www.medequips.org)

**Contact**

042-35778027-29

# Our Partners

## Radiology Partners



# Our Partners

## Critical care Partners



## Radiotherapy Partners



## Ophthalmology Partners





# Contact Us

## Lahore Office (Head Office)

33-C FCC Gulberg II Zahoor Elahi Road, Lahore-Pakistan.

Ph: +92 42 35778027-29

Email: [medequips@medequips.org](mailto:medequips@medequips.org)

## Islamabad Office

Plot 36 Lane 36 Near Mari Petroleum G-10/4 Islamabad.

Ph: +92 051-4446817-18, +92 051-4446811

Fax: +92-051-4446819

## Karachi Office

19, Maqboolabad # 2, Block #: 7/8, Opp  
Modern Club, Off: Tipu Sultan Road, Karachi-Pakistan

Ph: +92 42 34534172 +92 42 34381092

Fax: +92-42-34325582

## Peshawar Office

43 D-II, Old Jamrud Road, near Regent guest  
house university town, Peshawar.

Ph: +92 091-5842841, +92 091-5850554

Fax: +92-091-5701961

## Bahawalpur Office

House No.53-A, Noor Mahel Road, Bahawalpur

Ph: +92 062-2883717

## Multan Office

House no 151/12 Jinnah Town District Jail Road Multan

Ph: +92 061 4780466

## Abbottabad Office

Address: Near Modern School system, opposite  
Sara Zay CNG Station Mansehra road Mirpur, Abbottabad.

Ph: +92 0992-380756

## Quetta Office

Address: 8-A, 1st Floor, Bushra Arcade, near AG office, Pishin stop  
Model Town, Quetta.

Ph: +92 081-2823940





# COMPANY PROFILE

